

ALIP2026  
Information Technology Hardware  
& Software Product Lines

Proposed Product Line/Service	Lumu	From ALIP2026_Hardware & Software Products ITB PROPOSAL Submission
Proposing Company Name:	KAM Technologies	
Proposer Contact's AIM Username:	quincy.mino@kamtechnologies.com	

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Line/Service Name	Description/Specifications of Product or Service (Speed/Bandwidth, etc. If applicable)	Base Price from Base Price Source Proposed	UoM (Mbps/Gbps)	Proposed Price/UoM	ALIP Category (REQUIRED) drop-down	use ALIP Category if current categories do not apply	Product/Service Category (if applicable) (Partial/Full If applicable)
1YR Insights - 1 to 49	1YR Insights - 1 to 49	1YR Insights - 1 to 49	1YR Insights - 1 to 49	\$ 81.00	Per User	5%	Endpoint Protection		
2YR Insights - 1 to 49	2YR Insights - 1 to 49	2YR Insights - 1 to 49	2YR Insights - 1 to 49	\$ 153.00	Per User	5%	Endpoint Protection		
3YR Insights - 1 to 49	3YR Insights - 1 to 49	3YR Insights - 1 to 49	3YR Insights - 1 to 49	\$ 216.00	Per User	5%	Endpoint Protection		
1YR Insights - 50 to 99	1YR Insights - 50 to 99	1YR Insights - 50 to 99	1YR Insights - 50 to 99	\$ 64.80	Per User	5%	Endpoint Protection		
2YR Insights - 50 to 99	2YR Insights - 50 to 99	2YR Insights - 50 to 99	2YR Insights - 50 to 99	\$ 122.40	Per User	5%	Endpoint Protection		
3YR Insights - 50 to 99	3YR Insights - 50 to 99	3YR Insights - 50 to 99	3YR Insights - 50 to 99	\$ 172.80	Per User	5%	Endpoint Protection		
1YR Insights - 100 to 249	1YR Insights - 100 to 249	1YR Insights - 100 to 249	1YR Insights - 100 to 249	\$ 51.84	Per User	5%	Endpoint Protection		
2YR Insights - 100 to 249	2YR Insights - 100 to 249	2YR Insights - 100 to 249	2YR Insights - 100 to 249	\$ 97.92	Per User	5%	Endpoint Protection		
3YR Insights - 100 to 249	3YR Insights - 100 to 249	3YR Insights - 100 to 249	3YR Insights - 100 to 249	\$ 138.24	Per User	5%	Endpoint Protection		
1YR Insights - 250 to 499	1YR Insights - 250 to 499	1YR Insights - 250 to 499	1YR Insights - 250 to 499	\$ 41.47	Per User	5%	Endpoint Protection		
2YR Insights - 250 to 499	2YR Insights - 250 to 499	2YR Insights - 250 to 499	2YR Insights - 250 to 499	\$ 78.34	Per User	5%	Endpoint Protection		
3YR Insights - 250 to 499	3YR Insights - 250 to 499	3YR Insights - 250 to 499	3YR Insights - 250 to 499	\$ 110.59	Per User	5%	Endpoint Protection		
1YR Insights - 500 to 999	1YR Insights - 500 to 999	1YR Insights - 500 to 999	1YR Insights - 500 to 999	\$ 33.18	Per User	5%	Endpoint Protection		
2YR Insights - 500 to 999	2YR Insights - 500 to 999	2YR Insights - 500 to 999	2YR Insights - 500 to 999	\$ 62.67	Per User	5%	Endpoint Protection		
3YR Insights - 500 to 999	3YR Insights - 500 to 999	3YR Insights - 500 to 999	3YR Insights - 500 to 999	\$ 88.47	Per User	5%	Endpoint Protection		
1YR Insights - 1000 to 2499	1YR Insights - 1000 to 2499	1YR Insights - 1000 to 2499	1YR Insights - 1000 to 2499	\$ 25.54	Per User	5%	Endpoint Protection		
2YR Insights - 1000 to 2499	2YR Insights - 1000 to 2499	2YR Insights - 1000 to 2499	2YR Insights - 1000 to 2499	\$ 50.14	Per User	5%	Endpoint Protection		
3YR Insights - 1000 to 2499	3YR Insights - 1000 to 2499	3YR Insights - 1000 to 2499	3YR Insights - 1000 to 2499	\$ 70.78	Per User	5%	Endpoint Protection		
1YR Insights - 2500 to 4999	1YR Insights - 2500 to 4999	1YR Insights - 2500 to 4999	1YR Insights - 2500 to 4999	\$ 21.23	Per User	5%	Endpoint Protection		
2YR Insights - 2500 to 4999	2YR Insights - 2500 to 4999	2YR Insights - 2500 to 4999	2YR Insights - 2500 to 4999	\$ 40.11	Per User	5%	Endpoint Protection		
3YR Insights - 2500 to 4999	3YR Insights - 2500 to 4999	3YR Insights - 2500 to 4999	3YR Insights - 2500 to 4999	\$ 56.62	Per User	5%	Endpoint Protection		
1YR Insights - 5000 to 9999	1YR Insights - 5000 to 9999	1YR Insights - 5000 to 9999	1YR Insights - 5000 to 9999	\$ 16.99	Per User	5%	Endpoint Protection		
2YR Insights - 5000 to 9999	2YR Insights - 5000 to 9999	2YR Insights - 5000 to 9999	2YR Insights - 5000 to 9999	\$ 32.09	Per User	5%	Endpoint Protection		
3YR Insights - 5000 to 9999	3YR Insights - 5000 to 9999	3YR Insights - 5000 to 9999	3YR Insights - 5000 to 9999	\$ 45.30	Per User	5%	Endpoint Protection		
1YR Insights - 10000 to 19999	1YR Insights - 10000 to 19999	1YR Insights - 10000 to 19999	1YR Insights - 10000 to 19999	\$ 13.59	Per User	5%	Endpoint Protection		
2YR Insights - 10000 to 19999	2YR Insights - 10000 to 19999	2YR Insights - 10000 to 19999	2YR Insights - 10000 to 19999	\$ 26.67	Per User	5%	Endpoint Protection		
3YR Insights - 10000 to 19999	3YR Insights - 10000 to 19999	3YR Insights - 10000 to 19999	3YR Insights - 10000 to 19999	\$ 36.24	Per User	5%	Endpoint Protection		
1YR Insights - 20000 to 49999	1YR Insights - 20000 to 49999	1YR Insights - 20000 to 49999	1YR Insights - 20000 to 49999	\$ 10.87	Per User	5%	Endpoint Protection		
2YR Insights - 20000 to 49999	2YR Insights - 20000 to 49999	2YR Insights - 20000 to 49999	2YR Insights - 20000 to 49999	\$ 20.54	Per User	5%	Endpoint Protection		
3YR Insights - 20000 to 49999	3YR Insights - 20000 to 49999	3YR Insights - 20000 to 49999	3YR Insights - 20000 to 49999	\$ 28.99	Per User	5%	Endpoint Protection		
1YR Insights - 50000 to 99999	1YR Insights - 50000 to 99999	1YR Insights - 50000 to 99999	1YR Insights - 50000 to 99999	\$ 8.70	Per User	5%	Endpoint Protection		
2YR Insights - 50000 to 99999	2YR Insights - 50000 to 99999	2YR Insights - 50000 to 99999	2YR Insights - 50000 to 99999	\$ 16.43	Per User	5%	Endpoint Protection		
3YR Insights - 50000 to 99999	3YR Insights - 50000 to 99999	3YR Insights - 50000 to 99999	3YR Insights - 50000 to 99999	\$ 23.19	Per User	5%	Endpoint Protection		
1YR Insights - 100000 to 1000000	1YR Insights - 100000 to 1000000	1YR Insights - 100000 to 1000000	1YR Insights - 100000 to 1000000	\$ 6.96	Per User	5%	Endpoint Protection		
2YR Insights - 100000 to 1000000	2YR Insights - 100000 to 1000000	2YR Insights - 100000 to 1000000	2YR Insights - 100000 to 1000000	\$ 13.24	Per User	5%	Endpoint Protection		
3YR Insights - 100000 to 1000000	3YR Insights - 100000 to 1000000	3YR Insights - 100000 to 1000000	3YR Insights - 100000 to 1000000	\$ 18.55	Per User	5%	Endpoint Protection		
1YR Insights - >1000000	1YR Insights - >1000000	1YR Insights - >1000000	1YR Insights - >1000000	\$ 10.51	Per User	5%	Endpoint Protection		
2YR Insights - >1000000	2YR Insights - >1000000	2YR Insights - >1000000	2YR Insights - >1000000	\$ 14.84	Per User	5%	Endpoint Protection		
3YR Insights - >1000000	3YR Insights - >1000000	3YR Insights - >1000000	3YR Insights - >1000000	\$ 12.50	Per User	5%	Endpoint Protection		
1YR Defender - 1 to 49	1YR Defender - 1 to 49	1YR Defender - 1 to 49	1YR Defender - 1 to 49	\$ 228.00	Per User	5%	Endpoint Protection		
2YR Defender - 1 to 49	2YR Defender - 1 to 49	2YR Defender - 1 to 49	2YR Defender - 1 to 49	\$ 324.00	Per User	5%	Endpoint Protection		
3YR Defender - 1 to 49	3YR Defender - 1 to 49	3YR Defender - 1 to 49	3YR Defender - 1 to 49	\$ 324.00	Per User	5%	Endpoint Protection		
1YR Defender - 50 to 99	1YR Defender - 50 to 99	1YR Defender - 50 to 99	1YR Defender - 50 to 99	\$ 97.20	Per User	5%	Endpoint Protection		
2YR Defender - 50 to 99	2YR Defender - 50 to 99	2YR Defender - 50 to 99	2YR Defender - 50 to 99	\$ 183.60	Per User	5%	Endpoint Protection		
3YR Defender - 50 to 99	3YR Defender - 50 to 99	3YR Defender - 50 to 99	3YR Defender - 50 to 99	\$ 259.20	Per User	5%	Endpoint Protection		
1YR Defender - 100 to 249	1YR Defender - 100 to 249	1YR Defender - 100 to 249	1YR Defender - 100 to 249	\$ 77.76	Per User	5%	Endpoint Protection		
2YR Defender - 100 to 249	2YR Defender - 100 to 249	2YR Defender - 100 to 249	2YR Defender - 100 to 249	\$ 146.88	Per User	5%	Endpoint Protection		
3YR Defender - 100 to 249	3YR Defender - 100 to 249	3YR Defender - 100 to 249	3YR Defender - 100 to 249	\$ 207.36	Per User	5%	Endpoint Protection		
1YR Defender - 250 to 499	1YR Defender - 250 to 499	1YR Defender - 250 to 499	1YR Defender - 250 to 499	\$ 62.21	Per User	5%	Endpoint Protection		
2YR Defender - 250 to 499	2YR Defender - 250 to 499	2YR Defender - 250 to 499	2YR Defender - 250 to 499	\$ 117.90	Per User	5%	Endpoint Protection		
3YR Defender - 250 to 499	3YR Defender - 250 to 499	3YR Defender - 250 to 499	3YR Defender - 250 to 499	\$ 167.69	Per User	5%	Endpoint Protection		
1YR Defender - 500 to 999	1YR Defender - 500 to 999	1YR Defender - 500 to 999	1YR Defender - 500 to 999	\$ 49.77	Per User	5%	Endpoint Protection		
2YR Defender - 500 to 999	2YR Defender - 500 to 999	2YR Defender - 500 to 999	2YR Defender - 500 to 999	\$ 94.00	Per User	5%	Endpoint Protection		
3YR Defender - 500 to 999	3YR Defender - 500 to 999	3YR Defender - 500 to 999	3YR Defender - 500 to 999	\$ 132.71	Per User	5%	Endpoint Protection		
1YR Defender - 1000 to 2499	1YR Defender - 1000 to 2499	1YR Defender - 1000 to 2499	1YR Defender - 1000 to 2499	\$ 39.61	Per User	5%	Endpoint Protection		
2YR Defender - 1000 to 2499	2YR Defender - 1000 to 2499	2YR Defender - 1000 to 2499	2YR Defender - 1000 to 2499	\$ 75.20	Per User	5%	Endpoint Protection		
3YR Defender - 1000 to 2499	3YR Defender - 1000 to 2499	3YR Defender - 1000 to 2499	3YR Defender - 1000 to 2499	\$ 106.17	Per User	5%	Endpoint Protection		
1YR Defender - 2500 to 4999	1YR Defender - 2500 to 4999	1YR Defender - 2500 to 4999	1YR Defender - 2500 to 4999	\$ 31.85	Per User	5%	Endpoint Protection		
2YR Defender - 2500 to 4999	2YR Defender - 2500 to 4999	2YR Defender - 2500 to 4999	2YR Defender - 2500 to 4999	\$ 60.16	Per User	5%	Endpoint Protection		
3YR Defender - 2500 to 4999	3YR Defender - 2500 to 4999	3YR Defender - 2500 to 4999	3YR Defender - 2500 to 4999	\$ 84.94	Per User	5%	Endpoint Protection		
1YR Defender - 5000 to 9999	1YR Defender - 5000 to 9999	1YR Defender - 5000 to 9999	1YR Defender - 5000 to 9999	\$ 25.48	Per User	5%	Endpoint Protection		
2YR Defender - 5000 to 9999	2YR Defender - 5000 to 9999	2YR Defender - 5000 to 9999	2YR Defender - 5000 to 9999	\$ 48.13	Per User	5%	Endpoint Protection		
3YR Defender - 5000 to 9999	3YR Defender - 5000 to 9999	3YR Defender - 5000 to 9999	3YR Defender - 5000 to 9999	\$ 67.95	Per User	5%	Endpoint Protection		
1YR Defender - 10000 to 19999	1YR Defender - 10000 to 19999	1YR Defender - 10000 to 19999	1YR Defender - 10000 to 19999	\$ 23.39	Per User	5%	Endpoint Protection		
2YR Defender - 10000 to 19999	2YR Defender - 10000 to 19999	2YR Defender - 10000 to 19999	2YR Defender - 10000 to 19999	\$ 38.50	Per User	5%	Endpoint Protection		
3YR Defender - 10000 to 19999	3YR Defender - 10000 to 19999	3YR Defender - 10000 to 19999	3YR Defender - 10000 to 19999	\$ 54.36	Per User	5%	Endpoint Protection		
1YR Defender - 20000 to 49999	1YR Defender - 20000 to 49999	1YR Defender - 20000 to 49999	1YR Defender - 20000 to 49999	\$ 16.31	Per User	5%	Endpoint Protection		
2YR Defender - 20000 to 49999	2YR Defender - 20000 to 49999	2YR Defender - 20000 to 49999	2YR Defender - 20000 to 49999	\$ 30.80	Per User	5%	Endpoint Protection		
3YR Defender - 20000 to 49999	3YR Defender - 20000 to 49999	3YR Defender - 20000 to 49999	3YR Defender - 20000 to 49999	\$ 42.99	Per User	5%	Endpoint Protection		
1YR Defender - 50000 to 99999	1YR Defender - 50000 to 99999	1YR Defender - 50000 to 99999	1YR Defender - 50000 to 99999	\$ 13.05	Per User	5%	Endpoint Protection		
2YR Defender - 50000 to 99999	2YR Defender - 50000 to 99999	2YR Defender - 50000 to 99999	2YR Defender - 50000 to 99999	\$ 24.64	Per User	5%	Endpoint Protection		
3YR Defender - 50000 to 99999	3YR Defender - 50000 to 99999	3YR Defender - 50000 to 99999	3YR Defender - 50000 to 99999	\$ 34.79	Per User	5%	Endpoint Protection		
1YR Defender - 100000 to 1000000	1YR Defender - 100000 to 1000000	1YR Defender - 100000 to 1000000	1YR Defender - 100000 to 1000000	\$ 18.44	Per User	5%	Endpoint Protection		
2YR Defender - 100000 to 1000000	2YR Defender - 100000 to 1000000	2YR Defender - 100000 to 1000000	2YR Defender - 100000 to 1000000	\$ 33.71	Per User	5%	Endpoint Protection		
3YR Defender - 100000 to 1000000	3YR Defender - 100000 to 1000000	3YR Defender - 100000 to 1000000	3YR Defender - 100000 to 1000000	\$ 27.83	Per User	5%	Endpoint Protection		
1YR Defender - >1000000	1YR Defender - >1000000	1YR Defender - >1000000	1YR Defender - >1000000	\$ 8.35	Per User	5%	Endpoint Protection		
2YR Defender - >1000000	2YR Defender - >1000000	2YR Defender - >1000000	2YR Defender - >1000000	\$ 15.77	Per User	5%	Endpoint Protection		
3YR Defender - >1000000	3YR Defender - >1000000	3YR Defender - >1000000	3YR Defender - >1000000	\$ 22.99	Per User	5%	Endpoint Protection		
1YR Autopilot - 1 to 49	1YR Autopilot - 1 to 49	1YR Autopilot - 1 to 49	1YR Autopilot - 1 to 49	\$ 72.90	Per User	5%	Endpoint Protection		
2YR Autopilot - 1 to 49	2YR Autopilot - 1 to 49	2YR Autopilot - 1 to 49	2YR Autopilot - 1 to 49	\$ 137.70	Per User	5%	Endpoint Protection		
3YR Autopilot - 1 to 49	3YR Autopilot - 1 to 49	3YR Autopilot - 1 to 49	3YR Autopilot - 1 to 49	\$ 194.40	Per User	5%	Endpoint Protection		
1YR Autopilot - 50 to 99	1YR Autopilot - 50 to 99	1YR Autopilot - 50 to 99	1YR Autopilot - 50 to 99	\$ 54.49	Per User	5%	Endpoint Protection		
2YR Autopilot - 50 to 99	2YR Autopilot - 50 to 99	2YR Autopilot - 50 to 99	2YR Autopilot - 50 to 99	\$ 104.65	Per User	5%	Endpoint Protection		
3YR Autopilot - 50 to 99	3YR Autopilot - 50 to 99	3YR Autopilot - 50 to 99	3YR Autopilot - 50 to 99	\$ 147.74	Per User	5%	Endpoint Protection		
1YR Autopilot - 100 to 249	1YR Autopilot - 100 to 249	1YR Autopilot - 100 to 249	1YR Autopilot - 100 to 249	\$ 38.88	Per User	5%	Endpoint Protection		
2YR Autopilot - 100 to 249	2YR Autopilot - 100 to 249	2YR Autopilot - 100 to 249	2YR Autopilot - 100 to 249	\$ 73.44	Per User	5%	Endpoint Protection		
3YR Autopilot - 100 to 249	3YR Autopilot - 100 to 249	3YR Autopilot -							



## Categories

AC - Computer Room
Access Control
Antivirus
Audio/Visual
Augmented Reality Kits
Cabinets
Cameras
Carts
Cases/Bags
Cellular Services
Chrome MDM Licensing
Chromebook Accessories
Chromebooks
Chromebox
Classroom Management
Cloud Management
Communications
Computer Accessories
Content Filtering
CRAC
Data Protection
Desktop Computers
Digital Signage
Document Cameras
Drones
Email Protections
Endpoint Protection
External Storage
Firewall
Fleet Tracking Management
Gateway
Hosted PBX
Hosted PRI
Interactive Touch Panels
Internet Access
Laptops/Notebooks
Maintenance Bypass
Mobile Device Management
Monitors/Displays
Network & Application Security
Notification Systems
Phones
Power Distribution Unit
Power Management
Printers
Printers - 3D
Projectors
Racks/Enclosures
Robotics
Routers
SAN (Storage Area Networks)
Scanners
Screens
Security

Servers
Services
Single Sign In
SIP Trunks
Software
Solid State Drives
Static Transfer Switch
STEM
Storage Solutions
Storage, Hyperconverged, All Flash
Student Safety
Switches
Tablets
Telecommunications
Telephones
Trunk Lines
TV
UPS
VDI
Virtual Reality
Virtual Reality Kits
Virtualization
Voice Services
VOIP
WAN
Watch
Web Security
Wireless Access Points