

**2026-001-ACCS
Information Technology Hardware
& Software Product Lines**

Vendor Notes:

Proposed Product Line/Service	Kaseya/Datto	From 2026-001-ACCS_Hardware & Software Products ITB PROPOSAL Submission
Proposing Company Name:	KAM Technologies	
Proposal Contact's AIM Username:	quincy_minor@kam-technologies	

Manufacturer Model Number	Bidder SKU	Product Line/Service Name	Description/Specifications of Product or Service (Speed/Bandwidth, etc. If applicable)	Base price from Base Price Source Proposed	UoM (Mbps/Gb ps)	Proposed Discount (%)	2026-001-ACCS Proposed Price/UoM	2026-001-ACCS Category (REQUIRED) use drop-down
Alto 5 Appliance	Alto 5 Appliance	Alto 5 Appliance	2TB, Intel Celeron 4205U, 8GB RAM, Mini Desktop, 128GB SSD Appliance	\$ 600.00	Each	10%	\$ 540.00	Data Protection
Alto 5 - Time Based - 1 Agent	Alto 5 - Time Based - 1 Agent	Alto 5 - Time Based - 1 Agent	Time-Based Retention (1 Agent)	\$ 232.00	Each	10%	\$ 208.80	Data Protection
Alto 5 - Time Based - 2 Agents	Alto 5 - Time Based - 2 Agents	Alto 5 - Time Based - 2 Agents	Time-Based Retention (2 Agents)	\$ 365.00	Each	10%	\$ 328.50	Data Protection
Alto 5 - Time Based - 3 Agents	Alto 5 - Time Based - 3 Agents	Alto 5 - Time Based - 3 Agents	Time-Based Retention (3 Agents)	\$ 495.00	Each	10%	\$ 445.50	Data Protection
Alto 5 - Time Based - 4 Agents	Alto 5 - Time Based - 4 Agents	Alto 5 - Time Based - 4 Agents	Time-Based Retention (4 Agents)	\$ 630.00	Each	10%	\$ 567.00	Data Protection
Alto 5 - Infinite Cloud Retention - 1 Agent	Alto 5 - Infinite Cloud Retention - 1 Agent	Alto 5 - Infinite Cloud Retention - 1 Agent	Infinite Cloud Retention (1 Agent)	\$ 265.00	Each	10%	\$ 238.50	Data Protection
Alto 5 - Infinite Cloud Retention - 2 Agents	Alto 5 - Infinite Cloud Retention - 2 Agents	Alto 5 - Infinite Cloud Retention - 2 Agents	Infinite Cloud Retention (2 Agents)	\$ 430.00	Each	10%	\$ 387.00	Data Protection
Alto 5 - Infinite Cloud Retention - 3 Agents	Alto 5 - Infinite Cloud Retention - 3 Agents	Alto 5 - Infinite Cloud Retention - 3 Agents	Infinite Cloud Retention (3 Agents)	\$ 595.00	Each	10%	\$ 535.50	Data Protection
Alto 5 - Infinite Cloud Retention - 4 Agents	Alto 5 - Infinite Cloud Retention - 4 Agents	Alto 5 - Infinite Cloud Retention - 4 Agents	Infinite Cloud Retention (4 Agents)	\$ 760.00	Each	10%	\$ 684.00	Data Protection
Cloud Continuity for PCs (1 Year)	Cloud Continuity for PCs (1 Year)	Cloud Continuity for PCs (1 Year)	Datto Cloud Continuity for PCs is an all-in-one, image-based BCDR solution for PCs.	\$ 13.25	Each	10%	\$ 11.93	Data Protection
Cloud Continuity for PCs (Month-to-Mo)	Cloud Continuity for PCs (Month-to-Mo)	Cloud Continuity for PCs (Month-to-Mo)	Datto Cloud Continuity for PCs is an all-in-one, image-based BCDR solution for PCs.	\$ 18.25	Each	10%	\$ 16.43	Data Protection
Datto Continuity for Microsoft Azure - 0	Datto Continuity for Microsoft Azure - 0	Datto Continuity for Microsoft Azure - 0	Datto Microsoft Azure Backup snapshots are retained for up to 1 year in the Datto Cloud, 0 to 512GB	\$ 390.00	Each	10%	\$ 351.00	Data Protection
Datto Continuity for Microsoft Azure - 5	Datto Continuity for Microsoft Azure - 5	Datto Continuity for Microsoft Azure - 5	Datto Microsoft Azure Backup snapshots are retained for up to 1 year in the Datto Cloud, 512 to 1024GB	\$ 495.00	Each	10%	\$ 445.50	Data Protection
Datto File Protection - Desktop License	Datto File Protection - Desktop License	Datto File Protection - Desktop License	Datto File Protection - Desktop Unlimited Storage (Per Month)	\$ 113.40	Each	10%	\$ 102.06	Data Protection
Datto File Protection - Server License	Datto File Protection - Server License	Datto File Protection - Server License	Datto File Protection - Server Unlimited Storage (Per Month)	\$ 183.00	Each	10%	\$ 164.70	Data Protection
Datto File Protection - Desktop License	Datto File Protection - Desktop License	Datto File Protection - Desktop License	Datto File Protection - Desktop Metered Storage - 1GB (Per Month)	\$ 3.50	Each	10%	\$ 3.15	Data Protection
Datto File Protection - Server License	Datto File Protection - Server License	Datto File Protection - Server License	Datto File Protection - Server Metered Storage - 1GB (Per Month)	\$ 3.50	Each	10%	\$ 3.15	Data Protection
Datto File Protection - Storage Block of	Datto File Protection - Storage Block of	Datto File Protection - Storage Block of	Datto File Protection - Storage Block - 100GB (Per Month)	\$ 125.00	Each	10%	\$ 112.50	Data Protection
DNA-VZ5 (Verizon)	DNA-VZ5 (Verizon)	DNA-VZ5 (Verizon)	DNA with LTE Failover (Verizon)	\$ 1,100.00	Each	10%	\$ 990.00	Data Protection
DNA-NA5 (AT&T)	DNA-NA5 (AT&T)	DNA-NA5 (AT&T)	DNA with LTE Failover (AT&T)	\$ 1,100.00	Each	10%	\$ 990.00	Data Protection
DNA with LTE Failover (1-Year)	DNA with LTE Failover (1-Year)	DNA with LTE Failover (1-Year)	DNA with LTE Failover 1-Year Service Contract	\$ 945.00	Each	10%	\$ 850.50	Data Protection
DNA with LTE Failover (2-Year)	DNA with LTE Failover (2-Year)	DNA with LTE Failover (2-Year)	DNA with LTE Failover 2-Year Service Contract	\$ 750.00	Each	10%	\$ 675.00	Data Protection
DNA with LTE Failover (3-Year)	DNA with LTE Failover (3-Year)	DNA with LTE Failover (3-Year)	DNA with LTE Failover 3-Year Service Contract	\$ 600.00	Each	10%	\$ 540.00	Data Protection
DNA with LTE Failover Service Fee	DNA with LTE Failover Service Fee	DNA with LTE Failover Service Fee	DNA with LTE Failover Service Fee (Monthly)	\$ 265.00	Each	10%	\$ 238.50	Data Protection
D200-VZW (Verizon)	D200-VZW (Verizon)	D200-VZW (Verizon)	D200 with LTE Failover (Verizon)	\$ 515.00	Each	10%	\$ 463.50	Data Protection
D200-ATT (AT&T)	D200-ATT (AT&T)	D200-ATT (AT&T)	D200 with LTE Failover (AT&T)	\$ 515.00	Each	10%	\$ 463.50	Data Protection
D200 with LTE Failover (1-Year)	D200 with LTE Failover (1-Year)	D200 with LTE Failover (1-Year)	D200 with LTE Failover 1-Year Service Contract	\$ 430.00	Each	10%	\$ 387.00	Data Protection
D200 with LTE Failover (2-Year)	D200 with LTE Failover (2-Year)	D200 with LTE Failover (2-Year)	D200 with LTE Failover 2-Year Service Contract	\$ 350.00	Each	10%	\$ 315.00	Data Protection
D200 with LTE Failover (3-Year)	D200 with LTE Failover (3-Year)	D200 with LTE Failover (3-Year)	D200 with LTE Failover 3-Year Service Contract	\$ 266.00	Each	10%	\$ 239.40	Data Protection
D200 with LTE Failover Service Fee	D200 with LTE Failover Service Fee	D200 with LTE Failover Service Fee	D200 with LTE Failover Service Fee (Monthly)	\$ 232.00	Each	10%	\$ 208.80	Data Protection
D200 LTE Management (1-Year)	D200 LTE Management (1-Year)	D200 LTE Management (1-Year)	D200 LTE Management 1-Year Service Contract	\$ 430.00	Each	10%	\$ 387.00	Data Protection
D200 LTE Management (2-Year)	D200 LTE Management (2-Year)	D200 LTE Management (2-Year)	D200 LTE Management 2-Year Service Contract	\$ 350.00	Each	10%	\$ 315.00	Data Protection
D200 LTE Management (3-Year)	D200 LTE Management (3-Year)	D200 LTE Management (3-Year)	D200 LTE Management 3-Year Service Contract	\$ 266.00	Each	10%	\$ 239.40	Data Protection
D200 LTE Management Service Fee	D200 LTE Management Service Fee	D200 LTE Management Service Fee	D200 LTE Management Service Fee (Monthly)	\$ 232.00	Each	10%	\$ 208.80	Data Protection
DNA-EXT-IN-20	DNA-EXT-IN-20	DNA-EXT-IN-20	DNA External Antenna Cable 20' (Indoor)	\$ 430.00	Each	10%	\$ 387.00	Data Protection
DNA-EXT-IN-50	DNA-EXT-IN-50	DNA-EXT-IN-50	DNA External Antenna Cable 50' (Indoor)	\$ 565.00	Each	10%	\$ 508.50	Data Protection
DNA-EXT-IN-100	DNA-EXT-IN-100	DNA-EXT-IN-100	DNA External Antenna Cable 100' (Indoor)	\$ 680.00	Each	10%	\$ 612.00	Data Protection
DNA-EXT-OUT-20	DNA-EXT-OUT-20	DNA-EXT-OUT-20	DNA External Antenna Cable 20' (Outdoor)	\$ 600.00	Each	10%	\$ 540.00	Data Protection
DNA-EXT-OUT-50	DNA-EXT-OUT-50	DNA-EXT-OUT-50	DNA External Antenna Cable 50' (Outdoor)	\$ 765.00	Each	10%	\$ 688.50	Data Protection
DNA-EXT-OUT-100	DNA-EXT-OUT-100	DNA-EXT-OUT-100	DNA External Antenna Cable 100' (Outdoor)	\$ 935.00	Each	10%	\$ 841.50	Data Protection
AP840	AP840	AP840	AP840 - WiFi6 Access Point (Internal Antennas)	\$ 600.00	Each	10%	\$ 540.00	Data Protection
AP840E	AP840E	AP840E	AP840 - WiFi6 Access Point (External Antennas)	\$ 935.00	Each	10%	\$ 841.50	Data Protection
AP840/AP840-Sub (1-Year)	AP840/AP840-Sub (1-Year)	AP840/AP840-Sub (1-Year)	AP840/AP840E 1-Year Subscription	\$ 400.00	Each	10%	\$ 360.00	Data Protection
AP840/AP840-Sub (3-Year)	AP840/AP840-Sub (3-Year)	AP840/AP840-Sub (3-Year)	AP840/AP840E 3-Year Subscription	\$ 905.00	Each	10%	\$ 814.50	Data Protection
AP840/AP840-Sub (5-Year)	AP840/AP840-Sub (5-Year)	AP840/AP840-Sub (5-Year)	AP840/AP840E 5-Year Subscription	\$ 1,295.00	Each	10%	\$ 1,165.50	Data Protection
AP840/AP840-Sub (Month-to-Month)	AP840/AP840-Sub (Month-to-Month)	AP840/AP840-Sub (Month-to-Month)	AP840/AP840E Month-to-Month	\$ 133.50	Each	10%	\$ 120.15	Data Protection
DP460	DP460	DP460	Patch Antenna (AP840E Only)	\$ 600.00	Each	10%	\$ 540.00	Data Protection
DC30	DC30	DC30	DC Power Supply (AP840 Only)	\$ 57.00	Each	10%	\$ 51.30	Data Protection
POE30	POE30	POE30	2.5GbE PoE Injector	\$ 98.00	Each	10%	\$ 88.20	Data Protection
AP62	AP62	AP62	AP62 - WiFi5 Access Point (Internal Antennas)	\$ 180.00	Each	10%	\$ 162.00	Data Protection
AP62 (1-Year)	AP62 (1-Year)	AP62 (1-Year)	AP62 1-Year Service Contract	\$ 114.00	Each	10%	\$ 102.60	Data Protection
AP62 (2-Year)	AP62 (2-Year)	AP62 (2-Year)	AP62 2-Year Service Contract	\$ 97.00	Each	10%	\$ 87.30	Data Protection
AP62 (3-Year)	AP62 (3-Year)	AP62 (3-Year)	AP62 3-Year Service Contract	\$ 81.00	Each	10%	\$ 72.90	Data Protection
L8	L8	L8	Fanless 8-Port 1Gb PoE+ (55W) Cloud Managed Desktop Switch	\$ 265.00	Each	10%	\$ 238.50	Data Protection
L24	L24	L24	24-Port PoE+ (250W) Cloud Managed Switch with 2x1Gb SFP Uplink	\$ 515.00	Each	10%	\$ 463.50	Data Protection
E8	E8	E8	8-Port 1Gb PoE+ (150W) Cloud Managed Switch	\$ 390.00	Each	10%	\$ 351.00	Data Protection
E24	E24	E24	24-Port 1Gb PoE+ (410W) Cloud Managed Switch with 2x10Gb SFP+ Uplinks	\$ 765.00	Each	10%	\$ 688.50	Data Protection
E48	E48	E48	48-Port 1Gb PoE+ (740W) Cloud Managed Switch with 4x10Gb SFP Uplinks	\$ 1,330.00	Each	10%	\$ 1,197.00	Data Protection
Datto Networking Monthly Service (1-10)	Datto Networking Monthly Service (1-10)	Datto Networking Monthly Service (1-10)	Datto Networking Monthly Service (1-10 Devices)	\$ 16.10	Each	10%	\$ 14.49	Data Protection
Datto Networking Monthly Service (11-4)	Datto Networking Monthly Service (11-4)	Datto Networking Monthly Service (11-4)	Datto Networking Monthly Service (11-40 Devices)	\$ 15.10	Each	10%	\$ 13.59	Data Protection
Datto Networking Monthly Service (41-8)	Datto Networking Monthly Service (41-8)	Datto Networking Monthly Service (41-8)	Datto Networking Monthly Service (41-80 Devices)	\$ 14.75	Each	10%	\$ 13.28	Data Protection